

Form Name:	Katie School Alumni Opportunity
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Katie School Alumni Opportunity

Company Name	Vouch Insurance
Contact Person	Naomi McGehee
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Company Website	vouch.us
Indicate what opportunity is available	Full-time
Title of Available Position	Placements Specialist (Broker)
Opportunity Location	Chicago, IL

Description of Career Opportunity About Vouch:

Vouch is the risk advisor that powers ambition.

We're a tech-enabled insurance advisory and brokerage purpose-built for growing companies in technology, life sciences, and professional services. Our clients are ambitious leaders building complex businesses, and we help them manage risk with tailored advice, smart coverage, and responsive service.

Backed by over \$225M from world-class investors, Vouch combines deep industry expertise with AI-powered tools to deliver a better insurance experience. Our digital workflows reduce friction, speed up decisions, and give our clients the confidence to move faster.

Why should you join our team and Vouch?

Not only is this an exciting and growing team where you can drive a real impact on our operational scalability, but Vouch is also the preferred insurance provider to customers of Y Combinator, Brex, Carta, and WeWork. We're a quickly growing startup that believes in transparency and acknowledgment with our team members and cultivating a values-driven company. Our values are "Put People First," "Listen, Challenge, and Grow," "Face challenges head-on and win as a team," and "Serve clients with integrity and excellence."

Location Preferred:

Vouch has employees across the U.S., with offices in San Francisco, Chicago, and New York City. While this role has hybrid work flexibility, we prefer it to be based near our Chicago office to help foster close collaboration and team building.

Role Responsibilities:

We are seeking an enthusiastic and detail-oriented Placements Broker with 2-4 years' experience placing insurance risks for small businesses. This is an excellent opportunity for a rising insurance professional to join a dynamic and client-focused team.

The successful candidate will have hands-on experience working with Cyber Liability, Professional Liability (E&O), and Management Liability (D&O, EPLI, Fiduciary) insurance products. This role involves supporting senior brokers in developing tailored solutions for small business clients and working closely with underwriters to secure the most competitive and comprehensive coverage available.

Job Duties:

Assist senior brokers in placing Cyber, Professional Liability, and Management Liability risks for small business clients
Support Sales and Client Managers by analyzing client needs and exposures to develop placement strategies that align with their risk profile
Draft and submit submissions to underwriters and negotiate terms and pricing on behalf of clients
Review quotes, binders, and policies for accuracy and completeness
Build and maintain strong relationships with insurance carriers and underwriters
Stay current on market trends, carrier appetite, and coverage developments within the relevant product lines
Collaborate with sales executives and client service teams to ensure seamless handoff and servicing of accounts
Provide guidance to clients on coverage options and risk management strategies

Vouch provides several benefits to help you bring your best self to work:

☐☐ Competitive compensation and equity packages

☐☐

Health, dental, and vision insurance

☐☐ Parental leave

☐☐ Flexible vacation time

☐☐ ☐☐ Wellness allowance (\$80/month)

☐☐ ☐☐ Technology allowance (\$100/month)

☐☐ Professional Development (\$500/Yr)

☐☐ ☐☐ Home office setup (One-time \$500)

☐☐ ☐☐ L&D: Partnerships with Ethena and monthly Lunch & Learns

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☐☐ Employee Groups: Vouch supports various employee groups to foster an inclusive, equitable workplace and create affirming, empowering, employee-centered spaces for conversation, community, and support. These groups include Pride @ Vouch, Women @ Vouch, Black @ Vouch, Virtual Connections, Pop Culture, Pets of Vouch, Skincare, Astrology, Plants, etc.

☐☐ ☐☐ Wellbeing: Voucher's have access to many wellbeing perks, including Peloton, Fetch, OneMedical, SoFi, etc.

☐☐ Bi-Annual performance reviews with quarterly check-ins: Vouch conducts bi-annual performance discussions with all team members, offering goal setting and check-ins, development discussions, and promotion opportunities.

Preferred Skills

2-4 years of insurance industry experience, preferably in a brokerage or underwriting environment
Demonstrated experience placing or supporting the placement of Cyber Liability, Professional Liability, and Management Liability policies
Strong knowledge of insurance markets and carrier appetites for small business risks
Excellent verbal and written communication skills, with the ability to explain complex coverage concepts clearly
Strong negotiation and problem-solving skills
Proficiency with insurance brokerage management systems and Google Suite
Active Property & Casualty (P&C) license

Nice To Have:

Familiarity with small business insurance needs across a variety of industries.
Experience working in a fast-paced brokerage environment.
Strong analytical skills with an attention to detail.
Exposure to and passion for early-stage startups and/or high-growth environments

Please Specify How You Would Like Alumni to Apply

<https://ats.rippling.com/vouch-inc/jobs/d7488284-a0e3-4dba-8ca5-2508128e080d/apply?step=application>
