

2023 Redbird National Sales Competition



Wednesday - February 8, 2023

12:00 PM – 4:00 PM	Career Fair - https://ilstu.joinhandshake.com/login
5:00 PM	Welcome
5:20 PM	Opening Remarks
5:35 PM	Product Training: Gartner
6:00 PM	Student Role Play Orientation

Thursday - February 9, 2023

7:45 AM – 12:15 PM	Round 1
2:00 PM – 5:15 PM	Round 2

Results will be available on ISU Professional Sales Institute Facebook page and emailed to all coaches. Top 3 students from each room that has the highest cumulative score from Round 1 and Round 2 will progress to Round 3. (Total 12 rooms = 36 students)

Friday - February 10, 2023

7:45 AM – 12:15 PM	Round 3
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Results will be available on the ISU Professional Sales Institute Facebook page and emailed to all coaches. The highest score from each room will progress to the final round. (4 rooms = 4 students)

2:00 PM – 5:15 PM	Final Round
5:00 PM	Final Remarks Awards Ceremony

**All times are Central Standard Time*