## COBAC Fall Meeting

Illinois State University

### Development Update

Liz Adams
October 22, 2019



# Gifts Reapirds Rising Campaign

UNIVERSIT	Y				
Gifts Rec	eived During C	Can	n <mark>paign</mark>	\$16	4,771,452.00
Campaigr	Goal				00.000,000
Number o	of Donors				52,600
Number o	of New Donors			,	24,313
COLLEGE C	OF BUSINESS				
Gifts Rec	eived During C	an	npaign	\$28	,042,251.13
Campaign Goal				\$28	,000,000.00
Number o	of Donors				6,137
Number o	of New Donors				2,211



#### Endowment Growth During Redbirds Rising

- 46 new endowed funds established in the College of Business (43 support scholarships, 3 support program areas)
- FY2013 \$14.5 million endowment generated \$471,000 in earnings
- FY2019 \$21 million endowment generated \$682,500 in earnings
- \$6.5 million growth in our endowment \$211,000 additional earnings each year
- In the last 2 years, scholarship awards have increased from 300 college-wide to over 450



Three Big Birds in Programs

THE CARSON AND IRIS VARNER
INTERNATIONAL BUSINESS INSTITUTE

\$1 million dollars to support the activities, programs, and operations of the Institute.

Earnings from this endowment will support study abroad opportunities, speakers, technology, some operations and creation of physical space.

Dedication will likely occur in November/December 2019



Three Big Birds in Programs

### THE STEPHEN AND SHARON HAGGE INNOVATION INSTITUTE

\$1 million dollars to support innovation awards, campuswide programming to encourage and support innovation, technology, and the creation of a physical space.

It will be the idea station where ideas are discovered and cultivated.

Dedication will most likely occur in Fall 2020 or Spring 2021



#### Three Big Birds in Programs

WILLIAM AND SUSAN HALLINAN
ENDOWED FUND FOR STUDENT PROFESSIONAL DEVELOPMENT

\$500,000 gift to support the professional development and career preparation of our students, including programs such as Redbird Career Portfolio.

This gift helps to make RCP not only sustainable but offers needed funds to expand.



# IMPACT AT A GLANCE College of Business Larger Flock

- Nearly \$19 million of our \$28 million dollars raised have been generated by gifts smaller than \$1 million dollars
- \$7.5 million from 14,535 gifts all under \$25,000
- The larger group has supported scholarships, faculty awards, study abroad opportunities, RSOs, technology, unrestricted gifts to the college and departments and more







#### Band together for the Big Red Marching Machine!

By Illinois State University

The Big Red Marching Machine needs new uniforms! Today's gameday goal is \$5,000. Make your gift today!

\$7,355		
73%	49	4
Funded	Donors	days left



#### Pay It Forward

By The Pay It Forward Team

Pay It Forward is about "students helping students." It provides a unique opportunity to help students develop personally and professionally.

\$1,028				
82%	215	13		
Funded	Donors	hours left		



#### Gamma Phi Circus Macy's Parade

By Illinois State University

Illinois State University's Gamma Phi Circus has been invited to perform at the Macy's Thanksgiving Day Parade in honor of our 90th anniversary.

\$7,475				
46%	63	43		
Funded	Donors	days left		

### College of Business Fundraising Comparison





# STANIE SYOUR PASSION.