

Administrative office:
111 East Wacker Drive, Suite 2100
Chicago, IL 60601-4508

INVEST IN YOUR FUTURE

ARE YOU IN?

Title: Insurance sales agent intern

Summary:

The Bankers Life insurance sales agent internship offers college students real-world experience in business management, communication and sales. The position provides the opportunity for students to build their careers in the same way our independent-contractor agents do. All insurance sales agent interns are supported by the Bankers Life team, training programs and mentoring. They also are given access to the resources agents use to understand customers' needs and provide insurance solutions that help families protect their financial security and prepare for retirement.

Internship track:

The insurance sales agent internship is a summer opportunity from May 30, 2016, through August 5, 2016. With support and guidance from the branch office, the intern is responsible for obtaining a life and health license according to state requirements and becoming appointed with Bankers Life as an independent contractor.

The insurance sales agent internship track includes:

- Weeks 1–2: Orientation, introduction to branch operations, product and sales training, job shadowing in the branch office
- Weeks 3–10: Field sales with a mentor, participating in a nationwide intern sales competition

Intern compensation:

- Licensing cost reimbursement for interns who pass the exam on the first attempt
- \$1,000 stipend paid in three installments plus commissions
- Bonus potential

Qualifications:

- College students entering their junior or senior year
- A life and health insurance license and appointment with Bankers Life
- Eligibility to work in the U.S.

Skills and characteristics:

- Self-starter with an entrepreneurial spirit
- Goal-oriented and focused on success
- Flexible, adaptable, trainable
- Desire to help people improve their lives
- Time management and organizational skills

For additional details, visit <https://www.looksharp.com/company/bankers-life>.

To apply for local opportunities, please contact Peoria Branch Sales Manager, Dom Ruggerio, at Dominic.ruggerio@bankerslife.com



Bankers Life is an Equal Opportunity Company M/F/D/H.

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