



## **Ticket Sales Assistant Summer 2013 Internship**

**Internship Dates: Monday, May 20, 2013 – Monday, September 9, 2013**

The Normal CornBelts are seeking an individual who is highly motivated to contribute to the overall ticket sales effort of a professional sports organization.

This is a full-time internship position paid on commission, and the individual selected must require an internship for college credit. As a member of the CornBelts Ticket Sales Department, this individual will primarily focus on the sale of all CornBelts ticket packages (including full season tickets, partial season tickets, and various group outings) via telephone and appointment. This individual will not be limited in performing other duties as assigned.

Responsibilities include, but are not limited to:

- \* Serving as a liaison between organization and ticket purchasers
- \* Developing and utilizing a solid knowledge of the sales process (including cold calls)
- \* Maintaining customer sales database
- \* Participating in community outreach programs
- \* Assisting with any off-season sales events

Completed sales, marketing, or communications courses are preferred. Also, proficiency in all basic computer applications is a necessity (Microsoft Word, Excel, Outlook, etc.).

Housing and transportation will not be provided by the organization.

**Interested candidates should email their resume and cover letter to Vice President of Ticket Sales Joe Rejc at [jrejc@normalbaseball.com](mailto:jrejc@normalbaseball.com).**