



## Account Executive Intern

Are you ready to join Sprint and Live Life in the Now?

At Sprint, "NOW" is not a mantra, it's not a demand and it's not a time in space. NOW is a fact. It's a lifestyle. It's the way we conduct business with each other. And it's the very essence of the experience we deliver to our customers every single day.

We're looking for successful, enthusiastic, and committed team players. Sprint offers employees rewarding and challenging careers in an exciting, evolving market – the world of global communications. Our team members are driven, eager, and excited about what we can achieve. We reward that energy with opportunity and an environment that fosters success. It's as simple as that!

### Intern Job Duties:

As an Account Executive Intern your duties may include but are not limited to:

- Strategically identifying and prospecting small to mid-market business and/ or State and Local Public Sector accounts.
- Analyzing customer needs, identifying and customizing wireless/voice/data products and services to win accounts
- Preparing, delivering, and following-up on product proposals and quotes
- Tracking customer sales information, forecasts & reports

### Education Requirements:

3.0 GPA or Higher Preferred

Seeking candidates who are completing their sophomore or junior year within the following degree concentrations: Business Administration, Business Management, General Business, and Marketing. This is a paid 10-12 week internship.

Sprint is a great place to work for people who want to make a difference. We're at the center of a challenging and changing industry where every day is a growth opportunity. Diverse thought and backgrounds are highly valued. If you're up for a challenge, Sprint is the place to build your career and your character.

Sprint is an Equal Opportunity Employer and has been recognized for its commitment to diversity and creating an inclusive workplace where all employees' backgrounds, talents and contributions are valued.

We are proud to be a drug free employer.

Interested candidates apply by going to [www.sprint.com/careers](http://www.sprint.com/careers) and apply to requisitions 102810BR and 107252BR.