

Suggest a question for the panel.

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RIDING^{the} NEXT WAVE

20TH ANNUAL INSURANCE EXECUTIVE FORUM

Breakfast seminar for insurance executives and risk managers

8-11 a.m.
Tuesday, October 19, 2010
Union League Club
65 West Jackson Boulevard
Chicago
(312) 427-7800



**KATIE SCHOOL
OF INSURANCE AND
FINANCIAL SERVICES**
Illinois State University

PROGRAM OVERVIEW

As the economic recovery continues and business activity slowly returns to normal, a wave of change that is forming is likely to present both opportunities and challenges for the insurance industry. Driving that wave are factors such as the economy, regulatory change, health care reform, technological developments, the war for talent, globalization, innovation, and industry performance. We invite you to join us as a panel of industry executives discuss what it will take to ride the next wave, answering such questions as:

- As business activity returns to a normal level, will it be business as usual for the insurance industry, or will the post-“Great Recession” insurance industry reflect a “new normal?”
- Will the financial crisis have a lingering impact on the insurance industry?
- What impact will financial regulatory reform have on the insurance industry and the prospects for federal regulation of insurance?
- As they deal with the effects of ongoing economic weakness on their companies, are insurance buyers looking for additional value from brokers and insurers? What sort of ways are insurance industry companies finding to provide that added value and distinguish themselves in the market?
- As a generally soft insurance market continues, is there any chance for a market turn, and what might it take to harden the market?
- How will the federal health care reform effort affect the insurance industry and insurance buyers?
- With technology and transportation advances making even many small businesses global in their distribution or manufacturing, how are insurers and brokers working with clients to address their global exposures?
- With concerns over environmental issues such as climate change and the Gulf oil spill, how much of a factor are “green” issues in insurance programs or products, and how is the industry responding to those concerns?
- How are insurance industry companies using technology to improve the way they do business and distribute products? Is social networking part of the industry’s future?

- With a push in many quarters for global harmonization of insurance regulation, what sort of impact might the European Union’s Solvency II have on insurance business in the U.S.?
- As baby boomers move toward retirement, how are insurance industry companies moving to address their talent needs and adapt to the characteristics and expectations of the next generation of insurance industry professionals?
- What are some of the emerging risks that might be on the horizon? Is a “next asbestos” lurking?

SCHEDULE

- 7:30 a.m. Registration and coffee
- 8:30 a.m. Breakfast
- 9 a.m. Panel discussion with industry leaders and audience participation
- 11 a.m. Closing remarks

WHO SHOULD ATTEND?

- Insurance company CEOs, CFOs, managers, and underwriters who need to know what the competition is doing to meet the challenges that lie ahead.
- Risk managers who must anticipate future needs to protect the company’s assets and income against a broad array of risks associated with the business.
- Strategically oriented brokers who interface between buyers and sellers and need to be more knowledgeable about the future of the industry.
- Reinsurance brokers who seek to become the solution providers to the risks they are placing.
- Bankers and market analysts who need to keep pace with the changes and emerging trends in the insurance and financial services environment.

MODERATOR

RODD ZOLKOS is the special projects editor for *Business Insurance*.

SPEAKERS

EUGENE W. BADER is director of Corporate Risk Management for Abbott Laboratories in Chicago, a Fortune 100 diversified health care manufacturer. He has been with Abbott since January 1991 and his responsibilities include property, credit, and casualty insurance as well as benefits funding, risk management, and claim handling. Bader has a B.S. degree from Illinois Institute of Technology in fire protection and safety engineering and has also earned an M.B.A. from Roosevelt University specializing in finance. His prior positions include senior staff executive at United Airlines, vice president at Corporate Advisors, Inc., and assistant treasurer at G.D. Searle and Company.

JOHN A. BECKMAN, FCAS, MAAA, is senior vice president and chief risk officer at CNA. In this role, he is responsible for establishing risk tolerances as well as measuring and monitoring risk for CNA. Prior to joining CNA, Beckman led the ReAdvisory consulting practice for reinsurance intermediary Carvill, which included specialized consulting practices around enterprise risk management and property catastrophe exposure analysis. Prior to that, he held various senior level positions at CNA Re, including chief actuary, chief risk officer, and senior vice president of Global Catastrophe Unit and Surplus Lines. Beckman holds a B.B.A. from the University of Wisconsin.

SHAUN E. KELLY is president and chief executive officer, U.S. Operations of Ironshore Services, Inc. Prior to joining Ironshore, he was president and chief operating officer of Lexington Insurance Company, a Division of AIG. At Lexington, Kelly's responsibilities included overseeing the day to day operations of the Boston-based company's casualty, property, health care, and program businesses, in addition to the National Branch Underwriting Unit and branch offices in Canada, London, and Bermuda. He was also vice president of AIG Property Casualty Group, and chief executive officer of Risk Specialties Companies, Inc., the largest surplus lines broker of specialty insurance products in the U.S., providing business on behalf of Lexington and other specialty carriers. Having worked at AIG since 1986, he held a number of senior management positions with AIG's Environmental Operations, AIG Risk Management, and Industry Specialties Groups. Kelly received his bachelor of science from State University of New York at Oneonta.

JOHN L. LUMELLEAU is president and chief executive officer of Lockton Companies, LLC and has been with Lockton since 1997. He was executive vice president, national sales director for Aon Risk Services and also held several positions with Alexander & Alexander, Inc., including senior vice president, managing director of Global Business Development. He was also a home office representative in pension investment for Provident Mutual. Lumelleau has a B.A. in political science from Fordham University and a B.B.A. from Western Illinois University. He is on the Board of Directors of The Council of Insurance Agents and Brokers (CIAB), on the Financial Executives Council for Institutional Investor, chairman of the Risk Management Client Advisory Group, and director of Norwalk Community Technical College.

KATIE SCHOOL HIGHLIGHTS

- One of the largest undergraduate programs in insurance and risk management in the U.S.
- London Market Study Tour program
- Ken Smith Financial Regulators Program
- Katie School Golf Classic
- Katie School Insurance Executive Forum
- Katie School Symposium
- Spencer Educational Foundation Risk Manager in Residence Program
- Executive-on-Campus Program
- Advisory Board of Insurance Executives
- Institute for Insurance Ethics
- Edmonson-Miller Endowed Chair
- Insurance-related research and industry services
- Executive education and management development programs
- Redbird Risk Management Challenge for High School Students
- Katie School Student Leadership Certification Program
- Minority High School Scholars Academy for the Study of Actuarial Science/Insurance
- Student internship program, both domestic and international, including London, Bermuda, and Zurich
- Gamma Iota Sigma insurance fraternity chapter
- Student involvement in industry conferences
- Spencer Educational Foundation Scholar recipients
- Anita Benedetti Student Involvement Program participants
- Angus Robinson Jr. Memorial Scholarship winners
- Association of Professional Insurance Women Scholarship recipients
- The Council of Insurance Agents and Brokers (CIAB) FAME Scholars
- More than \$100,000 awarded in scholarships annually

REGISTRATION AND PAYMENT INFORMATION

(Duplicate this form for group registration.)

Register me/our group for the
20th Annual Insurance Executive Forum.

_____ attendee(s) at \$150 per person

_____ table(s) of ten at \$1,250 per table

Organization

Mailing address

City _____ State _____ Zip _____

(_____) (_____)

Phone _____ Fax _____

E-mail

Name #1

Name #2

Name #3

Name #4

Payment information

- Check (payable to Katie School/Illinois State University) is enclosed.
- Credit Card—payment by VISA, AMEX, MC, or Discover credit card must be completed online at www.katieschool.org. Click on "Register for Katie School Events" on the home page.
- This confirms my phone registration. Check (payable to Katie School/Illinois State University), letter of intent, or purchase order is enclosed.

Cancellation policy

Cancellations received in writing or by phone on or before October 5, 2010, will receive a refund of the registration fee less a \$25 processing fee. Refunds will be processed after the seminar. After October 5, 2010, no refunds will be issued. Attendee substitutions may be made at any time.