

Guarantee Trust Life Insurance Company

Contact Person: Christine Szykowny – Corporate Recruiter

Email Address: cszyk@gtlic.com

Phone: (773) 621-9951

Address: 1275 N Milwaukee Avenue
Glenview, IL 60025

Company Website: <https://www.gtlic.com/>

Position Title: Marketing Support Representative

Opportunity Type: Full-time

Opportunity Location: Glenview, IL

Salary/Wage: \$42,000

Opportunity Start Date: 03/01/2018

Description of Opportunity:

Guarantee Trust Life Insurance Company is a longstanding leader in life and accident & health (A&H) insurance, located in suburban Glenview, Illinois. In business since 1936, Guarantee Trust Life Insurance Company was founded on the two fundamental principles of quality products and excellence in customer service. Our success is achieved through the dedication and hard work of our employees.

This is an exciting time to join GTL! We've seen six consecutive best ever years. Learn more about GTL by visiting www.gtlic.com.

GTL is looking for a Marketing Support Representative to support GTL's Regional Sales Managers to meet territory goals and serve as an internal point of contact to GTL's external field force.

In this role, the Marketing Support Representative will utilize his or her knowledge of life and health products to develop and maintain relationships with key agents and agencies. The ideal candidate will be a self-starter, have 2 years of sales support experience and a strong desire to move into a more visible sales roles as his or her career progresses.

The responsibilities of the position include but are not limited to the following:

- Answer inbound calls from GTL's field force and make outbound sales calls
- Support website, e-application and IOS calls from the field
- Screen and process new agent contracts
- Work with RSMs to support territory growth

- Build relationships with RSM and key accounts
- Contact/prospect for Agents/Agencies with valuable information
- Ask for business regularly and follow up with key accounts
- Make thank you calls for business on behalf of RSMs
- Manage contact management system
- Report weekly activities
- Maintain synergy with sales team

Preferred Skills:

Requirements:

- Strong sense of urgency
- Ability to meet deadlines
- Experience handling confidential information
- Knowledge of insurance a plus
- Proficient in Microsoft Office Products
- Ability to multi-task
- Must work well independently and within a team
- Detailed Oriented
- Excellent verbal and written communication

Please learn more about Guarantee Trust Life by visiting our website: www.gtlic.com

Steep in our Tradition. Secure in our future-Learn more about GTL:
<http://vimeopro.com/user13502219/gtl-company-timeline-video>

Stay connected with GTL News Via:Facebook: | Twitter: | LinkedIn:

To Apply: Contact Christine at cszyk@gtlic.com